

MAIN COURSE

HOSPITALITY

PORTFOLIO

TABLE OF CONTENTS

OUR VISION

A global dinner table of business solutions

HAVE A SEAT AT OUR TABLE

I. Digital Marketing	3
1. Social Media	
2. Email Marketing	4
3. Reputation Management	5
II. Advertising	6
1. Traditional	
2. Digital	7
III. Branding	
1. Part!	8
2. Part II	9
3. Part III	
IV. Events	11
1. Concepts & Promotions	11
2. Media & Concierge	

V. Visuals	13
1. Photography	13
2. Videography & Animations	14
3. Graphics Design —	
VI. Public Relations	16
1. Press Releases, Media Kits, Television, Awards	16
2. Crisis Management	17
3. Local Earned Media	18
4. National Earned Media	19
5. Influencers	20
VII. Ecommerce	20
VIII. Secret Shopper	21
IX. More Services	22
X. Contact us	23



DIGITAL MARKETING: SOCIAL MEDIA

Do you remember a world without likes and followers? We do too. However, the reality of social media proves it is essential for your business; but not in the ways you may think. Anyone can post a photo or #hashtag but, it takes vision with a creative mind to take your product and translate that into a captivating online presence with real conversion rates.





Another day in quarantine, another live video with Chef...

5.6K views · March 29







FEAST WITH THE FOUNDERS!

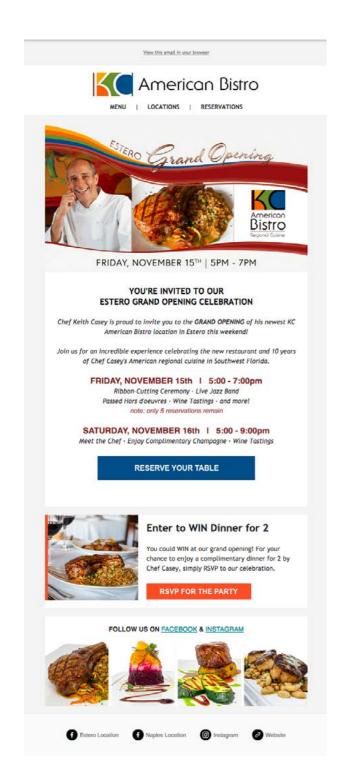
ENTER TO BE ONE OF THE FIRST TO EXPERIENCE OUR DISHES, COCKTAILS, & WINES BEFORE WE OFFICIALLY OPEN OUR DOORS

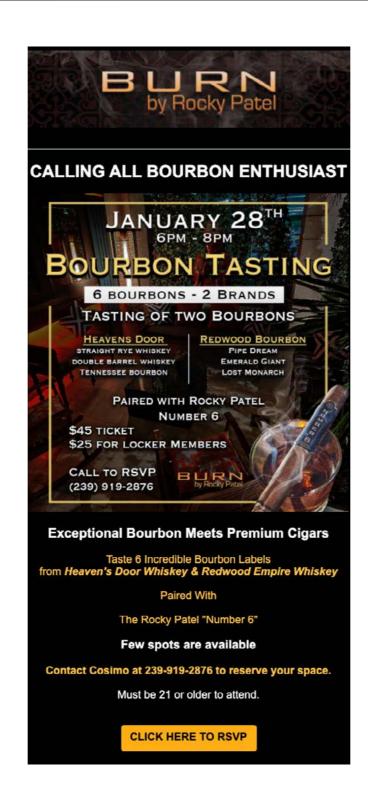
> 100 WINNERS SELECTED ON FEBRUARY 17 TO DINE WITH US ON FEBRUARY 20





DIGITAL MARKETING: EMAIL MARKETING







JOIN US

As one of the first members of our mailing list, you're cordially invited!



JOIN US TO ENJOY

• Complimentary Tastings from the Hearth Menu - Includes small plate appetizers

Cash Bar



We are now accepting reservations for February 21st and on. Please call us 239-653-9353

Get Directions



DIGITAL MARKETING: REPUTATION MANAGEMENT

"It takes twenty years to build a reputation and five minutes to ruin it," Warren Buffet.

Warren was right, but, their interpretation of your reputation is only as good as your response. Our team is trained to spot the reviews and respond accordingly. Every platform is delicately monitored for comments, feedback, tags, and even those DM's, we do that too.

INSTAGRAM



FACEBOOK



TRIP ADVISOR YELP GOOGLE









ADVERTISING: TRADITIONAL

PRINT ADS: FULL, HALF, AND QUARTER PAGE











TELEVISION



RADIO



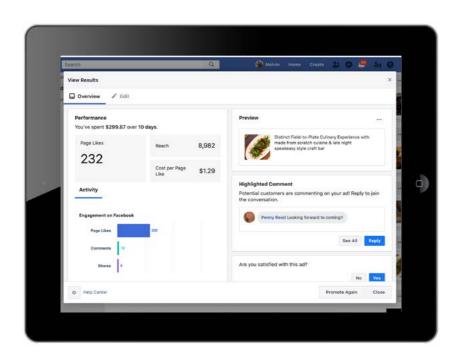


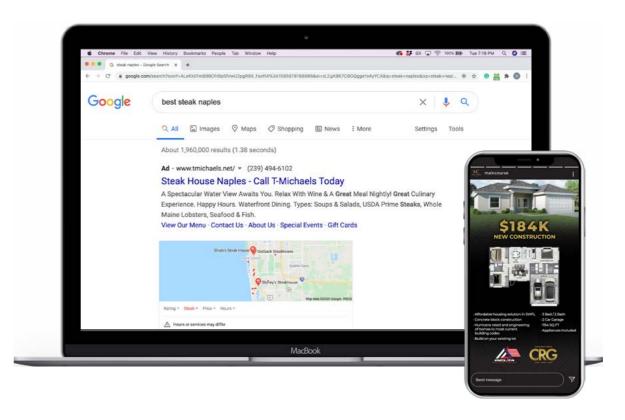
ADVERTISING: DIGITAL

SEARCH ENGINE OPTIMIZATION (SEO)

In its most basic sense, SEO is 'manipulating' search engines so that your website and web pages appear higher in the unpaid (organic/natural) results when a user searches for products & services related to your business.

Improving your rankings, awareness, backlinks, authority and UX = more traffic and conversions for you and less for your competition.





SOCIAL ADVERTISING

Social advertising is delivering paid (or sponsored) ads to users on social channels based on the targeting we specify. At the time of typing this, the majority of paid social advertising is through Facebook, Twitter, Instagram and LinkedIn, and TikTok.

The great things about social advertising are the multitude of formats, targeting options, cost-effective pricing, unpaid reach & engagement (through sharing) and the accountability.



BRANDING: PART I

LOGOS







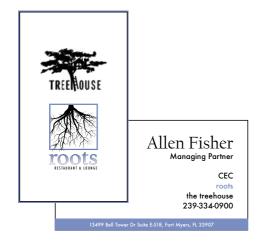








BUSINESS CARDS





BROCHURES





BRANDING: PART II

WEBSITES



BRAND BOOK









BRANDING: PART III

DIRECT MAIL PIECE

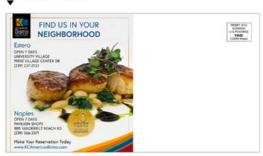
FRONT EXTERIOR



INTERIOR >



BACK EXTERIOR



MENU ENGINEERING





GIFT CARDS





TABLE TENTS







EVENTS

Events give the community a reason to come together. Part of our success within the community has been our creativity in bringing event concepts to life. Events attract the right guests to your table. We create the concept, promote the event, invite the best and highlight it in real time.



















EVENTS



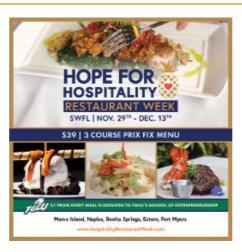


























EVENTS: CONCEPTS AND PROMOTIONS

PRINT FLYER



TV COVERAGE



Burn by Rocky Patel to host 'Havana Night' in Naples

The flagship lounge, located at 9110 Strata Place, Suite 6160 opened in Naples in 2010 and continues to thrive today.



Burn by Rocky Patel is a high-end Cuban cigar lounge in Naples that features live music, Cuban food and more - including an event coming up on Sept. 19 called Havana Night where guests can come dressed to impress and ready to dance the night away.

At the event, authentic Cuban dishes from Fernandez the Bull Cuban Cafe & Bar - Midtown will be served along with a live band performing from 6

The flagship lounge, located at 9110 Strata Place, Suite 6160 opened in Naples in 2010 and continues to thrive today.

FACEBOOK EVENT PAGE



Havana Night Party

18

Public · Hosted by BURN by Rocky Patel Naples and 2 others · 1 co-host pending [?]



SOCIAL MEDIA PROMOTIONAL VIDEOS



Wow, what a night! In case you missed it, the lovely FloDivinas... our Latin Dancers! 🏖 🔥 1.3K views · July 19



What's Havana Night without 3.8K views · July 18



Time to hit the dance loor! Live music by Unity... K views - July 18



Havana Night will be 🔥 on July 18th! Join us live with our... 3.8K views - July 13

PHOTOGRAPHY









EVENTS: MEDIA & CONCIERGE

MEDIA EVENTS

Leveraging the media to highlight your place of business is all about relationship-building. We've taken the time to nurture these relationships and you get to reap the benefits. You provide the topic of conversation, we'll make the calls!



Represented Above: ABC-7, WINK News, Gulfshore Life, Estero Life Magazine, iHeart Media, The New Naples, various local bloggers/writers, and the Collier County Convention & Visitors Bureau



TIDBITS

 Starting Saturday, March 16, you can get your frosé on at The French, the first restaurant on Fifth Avenue South to offer it (or for immediate immersion, try the trend straightaway at The Hampton Social in Mercato).



Naples Daily News



The French Rustique Brasserie now offers frosé on Fifth Avenue South in Naples. (Photo: The French)

Frosé and early dining

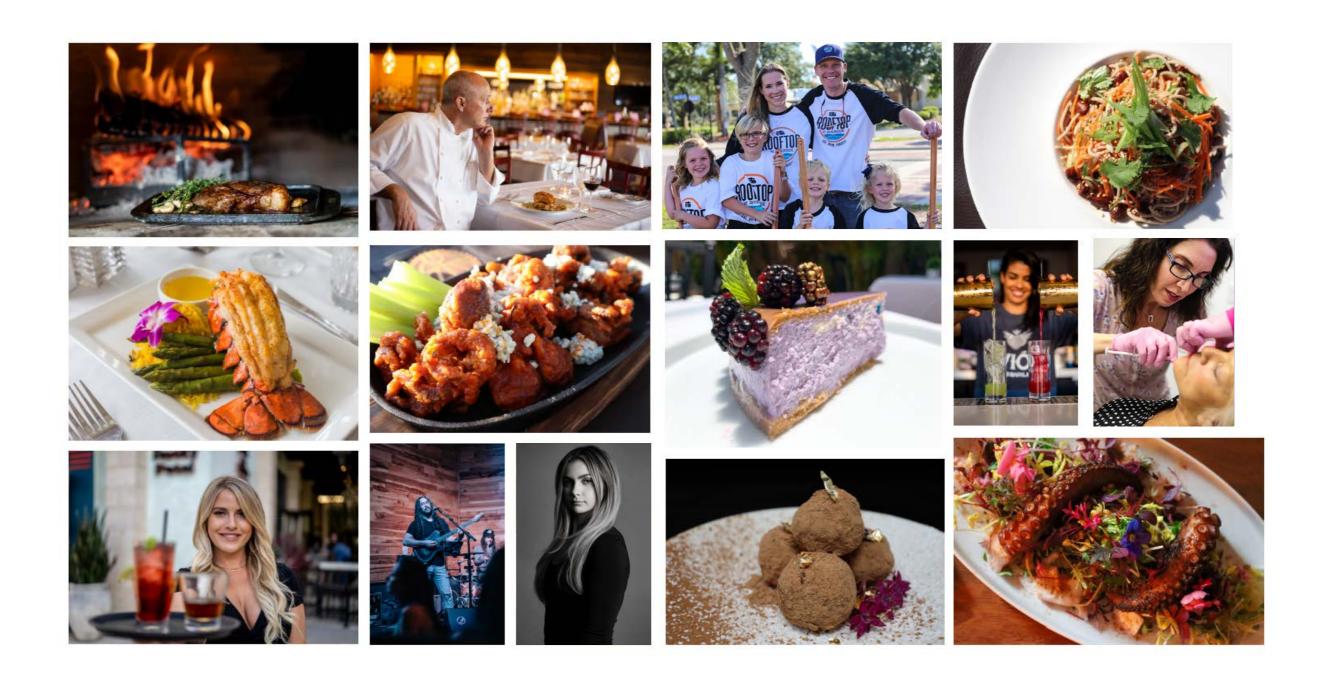
The French, 365 Fifth Ave. S. in Naples, now offers the only frose on Fifth Avenue South. The frozen rose is made using "Notorious Pink" La Vie en Rose, which uses the finest 100-percent Grenache grapes from the south of France.

Arrive early and savor signature dishes at The French. Through the end of season, the local restaurant is offering its early dining menu from 4:30 to 6 p.m. Indulge in a three-course Sunset Solree menu of classic brasserie dishes, lighter fare and Mediterranean plates. Start with a soup or a salad, followed by an entree and a classic French dessert.

Call 239-315-4019 or go to TheFrenchNaples.com



VISUALS: PHOTOGRAPHY





VISUALS: VIDEOGRAPHY

STORY TELLING



THE FOUNDERS MARKET + BISTRO

THEMED EVENTS



BURN BY ROCKY PATEL

BRANDING



NORMAN LOVE

VISUALS: ANIMATION



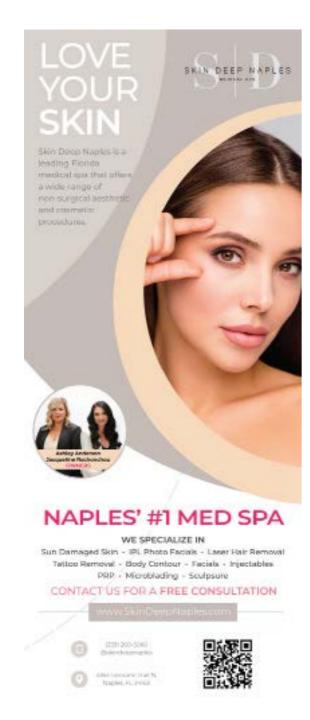








VISUALS: GRAPHIC DESIGN











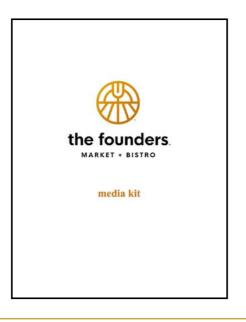






PUBLIC RELATIONS

PRESS RELEASES & MEDIA KITS







TELEVISION



AWARDS MANAGEMENT







PUBLIC RELATIONS: CRISIS MANAGEMENT

COVID-19 RESPONSE

"You never want a serious crisis to go to waste" - Rahm Emmanuel

As your strategy and PR representation, it's our job to remain calm and find the opportunities in every situation; including COVID-19. Solving tomorrow's problems, today, is possible with a creative and proactive approach.





















PUBLIC RELATIONS: LOCAL EARNED MEDIA

TELEVISION

TV time is hard to come by for most, but our connections with local television stations allow us opportunities for special features. TV time brings you closer to the audiences you want to reach AND provides impressive digital content.





WRITE UPS



GULFSHORE LIFE



NEWS-PRESS



èBELLA MAGAZINE



PUBLIC RELATIONS: NATIONAL EARNED MEDIA

BON APPÉTIT















USA TODAY



VANITY FAIR

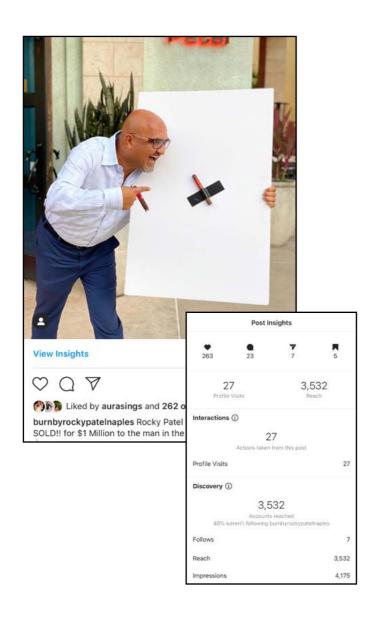


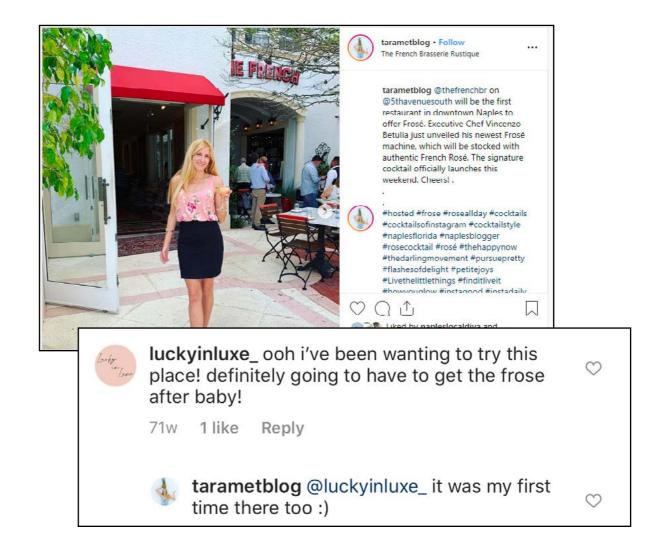


S D

PUBLIC RELATIONS: INFLUENCERS

Influencer marketing is a REAL thing. As long as social media maintains its relevance in the world, so will the influencers who use. We don't run from it, we OWN into it. We work with influencers to elevate your brand, reach new audiences and breath fresh content into your digital channels.

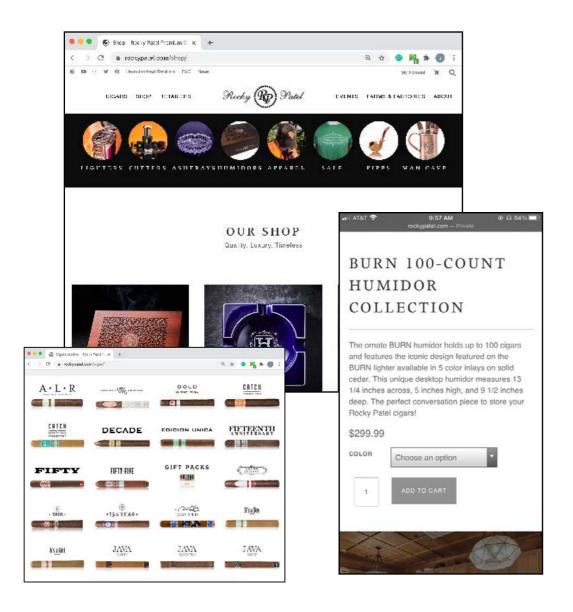






ECOMMERCE

Our goal is to create an ongoing ecommerce plan to promote, sell, ship and offer customer service on behalf of our client over the internet.



- Back-end Content Management System
- Responsive web design to be compatible with all screen sizes
- Attractive, landing page with intuitive navigation menus and a image forward design
- Social network integration
- Email list building features and re-occurring revenue centers
- SEO optimized site (we can't guarantee organic search result positions)
- Complies with cookie laws both internationally and domestically
- Compatibility with all major web browsers desktop, mobile or tablet
- Fully modular design for easy future expansion and site security
- Theme based design for rapid future changes if desired



SECRET SHOPPER PROGRAM

We ARE the service business.

Being experts in this industry, we understand how important it is to be consistent, especially when you're not always around.

Our team of secret shoppers consist of former managers, retired consultants, and industry professionals.

- Monthly Reports + training opportunities (optional)
- Reports includes photos of merchandise, bathrooms, menus, etc
- Each program is tailored to individual restaurant
- * Identities are never disclosed





MORE SERVICES

MERCHANT SERVICE









PAYROLL



POS INTERGRATION



MERCHANDISING







CONTACT US

When you have a seat at our table, we treat you like family. If there's a need, we find a solution. That's what separates us. We use our resources and strategic partners to save you money and grow your business.

For inquiries, please contact:

Info@MainCourseHospitality.com

239-271-6161

954-805-2600

HAVE A SEAT AND WELCOME TO OUR TABLE!

